



Why Insight for Skype for Business?

Insight is Microsoft's largest global Licensing Solution Provider (LSP) and has been providing Microsoft® solutions for more than 25 years. As one of the first Microsoft LSPs and enterprise software advisers, we put Microsoft at the center of our end-to-end strategy to help businesses run smarter. We collaborate to deliver Intelligent Technology™ solutions that meet your strategic business needs and optimize your technology investments.

- Complimentary and packaged Office 365™ services
- Remote delivery and support team
- 7+ million Microsoft cloud seats sold
- 99.9% financially backed uptime guarantee

Insight is your expert connection to Microsoft solutions that help your business run smarter.

How Skype for Business will help your company

With Skype® for Business, you can streamline your infrastructure with one solution for audio and video calling, conferencing, instant messaging and sharing. This reliable and flexible unified communications offering allows teams of all sizes to connect and meet, regardless of the devices used.

All communication is protected by strong authentication and encryption, and you can add or remove users and features at any time. Because Skype for Business works with most communications technologies, you can also save money by using the on-premise equipment you already have.

- See who's online, where they're located and how to connect immediately via instant messaging or video.
- Conduct meetings with thousands of users with Meeting Broadcast.
- Add remote participants with Room Systems and Surface™ Hub.
- Collaborate within Office documents.

How Skype for Business will help your company

Employees can work like they're together even when they're not in the same office. Skype® for Business provides universal audio conferencing for up to 10,000 participants, streamlining collaboration for large and small groups.

Expanded core features	<ul style="list-style-type: none"> Peer-to-peer Voice over IP (VoIP) and video Audio, video and Web conferencing Connectivity to others through the Skype network Client developer platform Available on Android™, iOS®, Mac®, Windows® and Web clients
Advanced Voice Features	<ul style="list-style-type: none"> Internal voice feature between teammates and replacement of legacy systems External voice capabilities Advanced conference features
Powered by the Microsoft® Cloud	<ul style="list-style-type: none"> Exchange Online and SharePoint® Online integration Office Graph and Delve™ integration Unified groups Connects existing phones and calling plans to the cloud
Control and security	<ul style="list-style-type: none"> Built-in encryption and authorization through Active Directory® Management of mobile access with Microsoft Intune™ Meets regulatory compliance with built-in security, archiving and call records

Choose the right Skype for Business Online plan.

Features	Skype for Business Online Plan 1	Skype for Business Online Plan 2
Presence and group Instant Messaging (IM)	o	o
Transfer files in IM	o	o
Audio and HD video calling to Skype for Business users	o	o
Skype connectivity (presence, IM, audio and HD video calling)	o	o
Group HD video calling		o
Schedule meetings in Outlook®		o
Join meetings from desktop and Web browsers		o
Join meetings anonymously from Web browsers		o
Meeting controls for presenters, meeting lobby for attendees		o
Desktop, application and whiteboard sharing		o
Remotely control others' desktops		o
Record audio and video in meetings		o
Interoperability with video teleconferencing systems		o