



Enable Frontline Workshop

Business challenge

Frontline workers are the backbone of your business but are often overlooked during digital transformation efforts. The result is frontline workers who are disconnected, using outdated and manual tools which decreases productivity and employee satisfaction.

It's time to design and deliver frontline employee experiences that deliver back to the bottom line with powerful and intuitive tools that help every employee succeed and contribute to your success.

How we help

Our Enable Frontline Workshop can help your business address the specific challenges facing your frontline workforce through a series of presentations, demos, and planning sessions.

Our Modern Workplace team will work with you to prioritize key use case scenarios, explore opportunities to leverage the Teams platform to solve business challenges, and develop an actionable plan to help you transform frontline worker experiences, enabling your frontline workers to be more engaged, efficient and successful in their roles.

Prerequisites

- Frontline workers – individuals that are in service or task-oriented roles, who typically work in shifts
- M365 tenant subscription
- Microsoft Teams deployed in the environment
- Must have business buy-in for frontline workers and managers to participate in workshops

Duration

4 weeks

Benefits

- Prioritize challenges facing your frontline workers
- Leverage your existing M365 investment to address the needs of your frontline workers
- Potential to reduce Microsoft licensing costs
- Connect and engage your workforce
- Increase operational efficiency
- Safeguard your business

Related offers

Microsoft Teams FastStart
Microsoft Viva
Microsoft Apps and Solutions
Microsoft Teams Calling

Cost

\$6,000

You may qualify for Microsoft to pay for it – contact us to find out!

Getting started

Contact your Account Executive for more details.

What to expect

During our sessions, we'll achieve the following goals:

- Identify personas and scenarios to deliver innovative solutions to your frontline workers, using Microsoft Teams as the universal hub for productivity and communication
- Showcase tools tailored to your specific industry, such as Shifts, Time Clock, Tasks, Approvals, Viva, Walkie Talkie
- Develop a plan to implement recommendations based on frontline worker prioritized scenarios

In order to achieve these goals, it's critical to have the following groups participate in the sessions:

- Workers and managers from the frontline
- Decision makers from both IT and the business

Awards and partnerships



Microsoft Gold
Partner



Solution Assessments
Partner of the Year



Surface & M365
Solution Selling
Partner of the Year

25+

Years of partnership

Example Outputs

Summary of
scenarios

	Description	Type (license acquisition or usage)*	Personas	Sponsor(s)	KPIs	Timing for pilot phase and/or global roll out phase
Scenario 1	Run a PoC for Shifts	Frontline usage	Field workers, field managers	Field managers, IT Manager	1 team managing all shifts in MS Shifts 25 Shift users	3 month PoC
Scenario 2	Remove M365 apps client install from PoC users	MF3 license acquisition	Field workers	Field managers, IT Manager, CIO	Reduce licensing costs by \$ in 6 months	6 month PoC
Scenario 3	Run a PoC for Forms and Power Automate	Frontline usage	Field workers, field managers	Field managers, IT Manager	1 manual process/spreadsheet eliminated	3 month PoC

Next steps

Next step/action	Owner	Completion date	Notes	Risks
Implement a Shifts PoC	Partner	10/1/2022	Customer to utilize existing E3 licenses	Pilot users are not engaged
Purchase new MF3 licenses	Customer	07/01/2022	Customer to acquire MF3 licenses for 25 seats	User adoption
Implement a Forms/PowerAutomate PoC	Partner	12/1/2022	Partner to build PoC	User adoption

About Insight

At Insight, we define, architect, implement and manage Insight Intelligent Technology Solutions™ that help your organization run smarter. We'll work with you to maximize your technology investments, empower your workforce to work smarter, optimize your business and create meaningful experiences.