



## Benefits of Office 365 with CSP

- Anywhere access from any device
- Built-in security and compliance
- Pay-as-you-go pricing
- No upfront costs
- Control and efficiency

## Microsoft Office 365 FAQ

### *What are the new features of Office 365?*

Office 365 now offers an expanded platform for seamless compatibility with Android and iOS. Microsoft has deployed new versions of Windows 10 universal cloud apps including: Word, Excel and PowerPoint, Desktop Office Client apps: Project and Visio, plus optimized touch and mobile features.

### *What security features are included with Office 365?*

Office 365 end-users will be protected with built-in security features including: advanced threat protection, cloud app security, threat intelligence and advanced compliance features. This protects against unknown malware and viruses. Users will gain enhanced visibility and control into Office 365 usage and security incidents to maintain control over cloud data. Users will maintain compliance while streamlining the eDiscovery process, saving time and money.

### *How do the analytics features of Office 365 benefit end-users?*

Office 365 end-users will gain fast, easy access to the data you need with a simple intuitive experience through a live, 360 degree view of their business through one intuitive interface with built-in Power BI analytics. Office 365 also features a MyAnalytics dashboard to leverage personal analytics to improve individual effectiveness. Users can use the Outlook add-in to understand email reach and impact and identify top collaborators and understand collaboration trends.

### *Are the Office 365 just Office apps in the cloud?*

Office 365 isn't just Office apps. It's full Office client plus email, file sharing, HD video conferencing and much more.

### *Does Office 365 provide locally installed apps?*

Office 365 provides the same experience as Office 2016, with apps installed locally and available offline.

### *Do Office 365 users have to store their data in cloud?*

With Office 365 you can choose to store data in the cloud, locally, or both.

### *What kind of support does Insight offer with its CSP reseller program?*

Offic Insight offers 4 levels of product, platform and billing support through Insight's CSP support helpdesk, which can be reached at [csp.support@insight.com](mailto:csp.support@insight.com) and 1-800-535-1506. Resellers can also speak with Microsoft subject matter experts for specific, deep level support and Insight can contact Microsoft of behalf of resellers for manufacturer support.

## Why Insight for Microsoft CSP?

Insight is a renowned Microsoft services partner with more than 150 services resources on staff and 17 Microsoft Gold and Silver solution competencies, putting us in the top 1% of all Microsoft partners. Our services practice capabilities span multiple categories, including intelligent customer applications, real-time business transformation, workplace services, modern workplace, hybrid cloud and intelligent network. We can help you plan your cloud road map or even implement or migrate to a specific Microsoft technology. Our array of consulting and managed services will help your business run smarter.

## CSP lifecycle: What to expect

Enhance your relationship with clients and better manage lifecycles across multiple workloads within the Microsoft CSP program.

CSP Program benefits:

- Scalability and flexibility
  - Ability to add and subtract licenses on demand
- Cloud Management Platform
  - Self-service portal to manage all end customers and their subscriptions
- Support and Billing
  - 24/7 U.S.-based support
  - Detailed billing per end customer (invoice and usage breakout)
- No upfront costs, commitment or down payments
  - Monthly billing where you only pay for what is consumed