

Solution Brief

Insight Migration Engine for AWS

Migrate workloads to AWS seamlessly and securely with Insight.

Modernization, expiring contracts, and a desire to shift expenses from CapEx to OpEx are all common motivators for organizations to migrate workloads to Amazon Web Services (AWS) — especially among small and midsize businesses with a low- to no-cloud infrastructure approach and those using VMware by Broadcom. But understanding and executing the steps necessary for a successful migration can be a complex and time-consuming task, notably for organizations that have not already built out an extensive cloud strategy.

Our solution

The Insight Migration Engine for AWS is a suite of services that help clients assess and migrate to AWS® in a fast and seamless manner, no matter the size of the environment. Services are based on a proven framework and are executed by certified experts using tested tools to ensure the best possible experience, from start to finish.

You'll benefit from:



Expert-led ideation and assessments



Proven design, governance, and foundation setup



Guidance on which workloads or licensing to prioritize for migration and cost forecasting to understand potential costs of running those in AWS



Streamlined migration with zero business interruption



Reduced IT operations complexity

This solution offers fixed-price, a la carte services for every stage of the migration journey, delivering a predictable schedule and reliable OpEx forecasting for any size migration project, regardless of which components are needed.

Benefits of migration to AWS

- Expand data capacity.
- Execute digital transformation initiatives.
- Gain functionality found in cloud offerings.
- Increase business speed and agility.
- Expand compliance across regions.

Why Insight for AWS



- + 30+ years of IT solutions and services delivery
- + 5,700+ engineers, and consultants
- + End-to-end solutions spanning 6 continents
- + Deep partnerships with leading technology providers



Insight is a top AWS partner.

- + Advanced Consulting Partner
- + AWS Public Sector Partner
- + AWS Marketplace Skilled Consulting Partner
- + AWS Solution Provider Program



Competencies

- + AWS DevOps competency
- + AWS Security competency
- + AWS Migration competency
- + Microsoft Workload competency

Services included

Optimization and Licensing Assessment (OLA)/Cloud Readiness

- Review of Microsoft® licensing to assess readiness and the savings that may be recognized by moving the licensing to AWS® cloud
- Storage Assessment for proper storage mapping
- Optional add-on for review of VMware® licensing to AWS

Migration Assessment and Migration Services

- Implement and configure AWS Application Migration service to support the migration.
- Perform the migration of the targeted workloads.
- Test the startup and connectivity of the migrated workloads.
- Provide testing support for application usability on the migrated workloads.

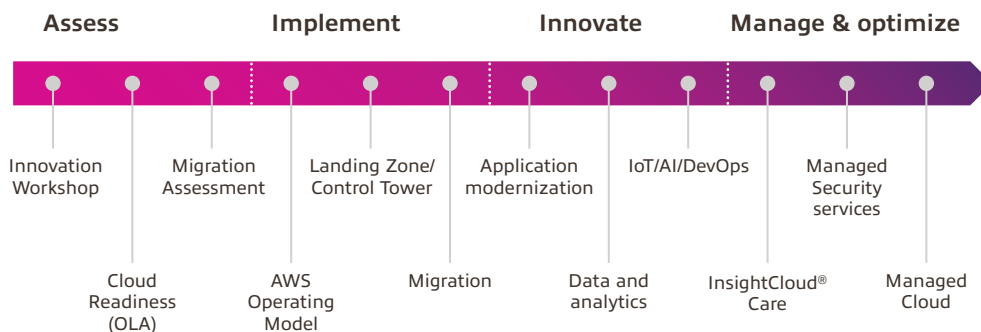
Foundation/Control Tower

- Provides a foundational starting point for clients without an existing AWS infrastructure to begin building and using AWS quickly and effectively, including:
 - Establishing a connection between AWS and on-premises environment
 - Integration with Single Sign-On (SSO)
 - Implementing guardrails and organizational governance through Control Tower

Cost control via budgets and tagging

- Ongoing AWS environment optimization and support
- Assigned Cloud Success Manager and access to a management and cost optimization portal and tool (CloudCheckr) at no additional cost

Migration Engine framework



Funding availability

- OLA (minimum of 25 Windows/SQL Server® devices)
- MAP Assessment — 5% or est. ARR (\$75K max)
- Mobilize and migrate — 20% of ARR (\$2M max)

Potential AWS funding program availability subject to review and approval. Please contact your Insight representative to learn more.

Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes, and technologies. We believe the best path to digital transformation is integrative, responsive, and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

[Learn more at insight.com.](https://insight.com)

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